

# ENTREPRENEURIAL



CENTER OF  
NORTHWEST CONNECTICUT

**Small Business Seminar Monday, October 16, 6:00-7:30pm**

## **Networking: The Process of Developing Win-Win Relationships**

Networking can have huge benefits for businesses and individuals: client retention, new clients, professional contacts, and more. The question is, are you networking effectively? Networking is about Developing Win-Win Relationships, not immediate sales... Learn all about networking from presenter Chip Janiszewski, including: who to network with, where to network, networking mindset, relationship building skills, presentation skills, and what to do at networking events. Work on developing networking meeting commercials and get ready for your next networking event! **REGISTER HERE** <https://www.eventbrite.com/e/networking-the-process-of-developing-win-win-relationships-tickets-38109986997>



To be held in the NCCC Library Think Tank in the lower rotunda of the NCCC Library

In Partnership with

**Town of Winchester**

ECONOMIC DEVELOPMENT COMMISSION



Northwest Connecticut  
**CHAMBER OF COMMERCE**  
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